10.2

WORKSHEET · CHAPTER 10

Application rhythm

A cap smooths it out, so one bad week of rejections doesn't take down the whole search.

Daily cap _____

Batch day for the dull parts _____

Replies read at one set time, then _____

MY ONE ANSWER: TELL ME ABOUT YOURSELF

What you do, rather than what you are. End by asking them something back.

_____

_____

_____

MY WEAKNESS ANSWER: A REAL ONE, AND THE SYSTEM I USE FOR IT

_____

_____

THE LOG

DATE	WHERE	VERSION SENT	REPLY

On a bad day: no applications, and no reading replies. One line in the log: rest day.